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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

IN RE CAPACITORS ANTITRUST
LITIGATION

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**CERTAIN DEFENDANTS' REPLY
BRIEF IN SUPPORT OF MOTION
TO EXCLUDE TESTIMONY OF DR.
LESLIE M. MARX**

ORAL ARGUMENT REQUESTED

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Defendants¹ submit this Reply Brief in support of their Motion to Exclude the Testimony of Dr. Leslie M. Marx under Rule 702 of the Federal Rules of Evidence (“Motion”).

ARGUMENT

I. BASED ON THE *DAUBERT* INDICIA OF RELIABILITY, THE OVERCHARGE MODEL OF DR. MARX IS UNRELIABLE AND HENCE INADMISSIBLE.

A. Dr. Marx’s model generates absurd results.

Defendants’ Motion to exclude Dr. Marx’s testimony explained that her regression equations are unreliable because they depend entirely on the arbitrary choice of a “Starting Month” for her annual cartel indicator variable. For example, for aluminum capacitors, starting in January yields the 13.5% overcharge Dr. Marx calculated. But starting in February yields a negative “overcharge” of 226.5%, and starting in May yields an “overcharge” of negative infinity. The results for tantalum and film are similarly random, although less dramatic. ECF No. 652 at 5-6. These (and many other) absurd results make clear that Dr. Marx’s model is unreliable, and, therefore, it cannot provide the basis for a rational damages award.

The Direct Action Purchaser Plaintiffs’ (“DAPs”) Opposition, ECF No. 773, cannot and therefore does not even attempt to defend Dr. Marx’s methodology. DAPs argue instead that Defendants’ argument is untimely, *id.* at 10-12, and in any event, her testimony is saved by two unrelated sensitivity analyses, *id.* at 13. Neither argument supports admission of her testimony.

1. *The challenge to Dr. Marx is timely.* In their brief, the DAPs maintain that Defendants’ challenge to Dr. Marx’s testimony is somehow untimely.² It is not untimely for three independently sufficient reasons. First, the “Starting Month” flaw in Dr. Marx’s analysis is taken from *her own data*. Neither Defendants nor their expert (Dr. Haider) utilized any new or different data. Nor can Dr. Haider’s declaration be described as a “new expert report.” It is, rather, a statement of what Dr. Marx’s data and model demonstrate. There can be no unfair surprise from challenging an expert on the basis of her own data and model.

¹ “Defendants” are defined in the same manner as they are in the Motion, ECF No. 652.

² DAPs’ opposition was a 25-page brief filed in violation of this Court’s 15-page limitation. *See* Standing Order for Civil Cases Before Judge James Donato at 4.

1 Second, Dr. Marx was given advance notice of the error prior to her deposition. It was
 2 pointed out on May 9, 2019 during the deposition of Dr. Haider. [REDACTED]
 3 [REDACTED]
 4 [REDACTED] Ex. H at 465:11-466:2.³ As a result, [REDACTED]
 5 [REDACTED] *Id.* at 465:20-21; *see also id.* at 468:22-469:9. Dr. Marx may not have seen
 6 the specific numeric values highlighting her error until her deposition, but it is undeniable that she
 7 (and DAPs' counsel) were on notice of the problem in advance and could have easily generated the
 8 specific numeric values themselves. And, yet, at her deposition, she simply ignored the objective
 9 results of the math. Asked whether [REDACTED]
 10 [REDACTED] her answer was [REDACTED] Ex. I at 115:13-19.
 11 Dr. Marx was asked about and had time to consider the problem, but either elected not to do so or
 12 testified in a manner contrary to the facts.

13 Third, the defect in Dr. Marx's methodology became evident from reviewing her Reply
 14 Report, which, of course, Dr. Marx submitted only after Dr. Haider had submitted her rebuttal
 15 report. To defend her choice to include a lagged dependent variable in her model, Dr. Marx stated
 16 that [REDACTED]
 17 [REDACTED]
 18 [REDACTED] Ex. D, pp. 21-22, ¶ 46 (under seal). Testing this incorrect proposition necessitated
 19 the inquiry into the significance of the Starting Month in her analysis to determine why and how
 20 Dr. Marx's overcharge estimates depend so heavily on her modeling choices.

21 The essence of the DAPs' argument is that Dr. Marx should be able to give invalid and
 22 unreliable testimony because the flaws hidden away in her own model took time to ferret out. That
 23 is not much different from asking the jury to pick a damages number out of thin air. Nothing in the
 24 Federal Rules of Evidence warrants or permits such a result. In any case, Dr. Marx had several
 25 opportunities to address the "Starting Month" issue.

26 _____
 27 ³ "Ex. ___" refers to the Declaration of Justin A. Cohen, dated August 23, 2019, filed
 28 concurrently with this brief. So as to minimize duplicative submissions, exhibits numbered A
 through G were previously submitted to the Court in support of Certain Defendants' Motion to
 Exclude Testimony of Dr. Leslie M. Marx. *See* ECF No. 652-1.

1 **2. Dr. Marx's sensitivity analyses do not address the defect in the Annual Cartel Indicator**
 2 **Variable.** The DAPs' other argument for allowing Dr. Marx's regressions is that, because her
 3 [REDACTED]
 4 [REDACTED]
 5 [REDACTED] ECF No. 773 at 2.

6 Not so. Dr. Marx's semi-annual and quarterly sensitivity tests *do not address* the Starting
 7 Month defect in her annual indicator variables. Her six-month sensitivity analysis tests whether
 8 having two different directions of overcharge percentages in a year (the first starting in January, and
 9 the second starting in July) changes the results. Her quarterly sensitivity analysis tests whether
 10 having four different directions of overcharge percentages in a year (the first starting in January,
 11 and the others starting in April, July, and October) changes the results. As DAPs acknowledge,
 12 these analyses allow for the estimated overcharge percentage to change direction (from increasing
 13 to decreasing, or vice versa) once within a given year or three times within a given year, respectively.
 14 In each case, starting in January, these analyses assume that [REDACTED]
 15 [REDACTED] *Id.* at 20. Neither sensitivity analysis asks
 16 the question whether allowing the *annual* overcharge indicator to start in a month *other than*
 17 *January* affects her overcharge percentages. Yet Dr. Marx's own model demonstrates that the
 18 choice of the Starting Month for the annual cartel indicator variable not only affects the results; but
 19 also the choice is effectively dispositive.

20 Dr. Marx's regression equations are inherently unreliable because the answer to the question
 21 "Do the results depend on the starting month chosen for the annual cartel indicator variable?" is
 22 "yes." Dr. Marx's sensitivity analyses answer different questions and, therefore, cannot possibly
 23 show those regression equations to be reliable.

24 **B. Dr. Marx's methodology of using a price index as the dependent variable in her**
 25 **regression equations is not generally accepted in the professional economics**
 26 **community and has not been subjected to peer review.**

27 Defendants' Motion explained that Dr. Marx's use of a Fisher price index as her dependent
 28 (or left-hand-side) variable is not generally accepted in the economics community. All of the DAPs'
 responses to this criticism fail.

1 **1. DAPs misstate defendants' criticism regarding Dr. Marx's failure to use actual prices**
 2 **as the dependent variable in her regression equations.** Defendants' Motion explained that, instead
 3 of using the actual prices *that the DAPs paid* as the dependent variable in her monthly regression
 4 equations, Dr. Marx used a monthly price index constructed from a hypothetical shopping cart of
 5 capacitors sold to *all purchasers in the United States*. Capacitors purchased by the DAPs comprise
 6 only █% of the capacitors in the shopping cart. ECF No. 652 at 2-3, 10. In response, DAPs scold
 7 the Defendants, saying: █

8 █
 9 █ ECF No. 773 at 3.

10 But DAPs' argument simply knocks down a straw man. Defendants agree that Dr. Marx
 11 constructed her price indices using actual prices, but that's not the point. The point is that she should
 12 not have used a price index, regardless of how constructed, as the dependent variable, or, at least in
 13 a case where each DAP has the burden to prove overcharges on its own purchases, not one in which
 14 all of the DAPs' purchases combined constituted *only* █% of the shopping cart from which the
 15 index was constructed.

16 **2. The use of a price index as the dependent variable in price fixing cases is not peer**
 17 **reviewed or a generally accepted methodology to calculate damages.** Defendants' Motion made
 18 clear that there was no support in the community of professional economists for the use of a price
 19 index as the dependent variable in regression equations designed to measure overcharges in price
 20 fixing cases. This use has never been the subject of a peer-reviewed publication, and DAPs do not
 21 contend otherwise.

22 Instead, DAPs attempt to excuse the lack of peer review in two ways. First, they claim that,
 23 "Federal courts both in and outside this District have accepted analyses using Fisher price indices
 24 to calculate damages." ECF No. 773 at 15. They then cite four exhibits and case names. *Id.* None
 25 of the "courts" cited is in fact a judicial opinion. Three of the four are just expert reports from Bates
 26 White (the consulting firm at which Dr. Marx is a partner); the fourth is an excerpt from a Bates
 27 White deposition. One cannot tell from these exhibits whether the unreliability problem was even
 28 addressed. To label these as "court acceptances" of the use of a Fisher price index is seriously

misleading. Moreover, the fact that DAPs can only point to the use of price indices to estimate overcharges in the context of litigation, and not in any context subject to peer review, renders that use suspect. As the Ninth Circuit said on remand from the Supreme Court in *Daubert*:

One very significant fact to be considered is whether the experts are proposing to testify about matters growing naturally and directly out of research they have conducted independent of the litigation, or whether they have developed their opinions expressly for purposes of testifying. . . . But in determining whether proposed expert testimony amounts to good science, we may not ignore the fact that a scientist's normal workplace is the lab or the field, not the courtroom or the lawyer's office.

Daubert v. Merrell Dow Pharm., Inc., 43 F.3d 1311, 1317 (9th Cir. 1995).⁴

DAPs' second excuse for the Bates White-only, litigation-only, use of a price index as the dependent variable is to try to flip the burden from showing acceptance in the scientific community to the absence of rejection in the scientific community: "Where are the articles or cases that even question the use of price indices to estimate overcharges in a price fixing case? There are none." ECF No. 773 at 16. But this attempted flip fails as a matter of law. The Ninth Circuit emphasized that the party proffering the expert opinion has the burden to show acceptance in the scientific community. *Daubert*, 43 F.3d at 1317-18. Thus, neither reason the DAPs offer for the lack of peer acceptance of the dependent variable in Dr. Marx's regression equations is valid.

II. DR. MARX'S MODEL IS INADMISSIBLE BECAUSE IT IMPOSES AN ARTIFICIAL PATTERN ON THE MONTHLY OVERCHARGES OF EACH YEAR THAT BEARS NO RELATION TO ANY OF THE ALLEGATIONS OF HOW THE CARTEL IMPACTED PRICES.

Defendants' Motion demonstrated that Dr. Marx's model was mathematically rigged to produce results that bear no relation to any of the allegations of how the cartel impacted prices. Those results are that, for any given year, the percentage overcharge will increase month to month throughout a given year, or it will decrease from month to month throughout the year. That artificial pattern of increases or decreases in the monthly overcharge percentage bears no relation to any allegations or evidence and hence renders Dr. Marx's model inadmissible.

⁴ DAPs' cited authority agrees. "We have been suspicious of methodologies created for the purpose of litigation, because 'expert witnesses are not necessarily always unbiased scientists.'" *Mike's Train House, Inc. v. Lionel, LLC*, 472 F.3d 398, 408 (6th Cir. 2006) (citation omitted).

1 In response, the DAPs say: (1) “This argument does no more than describe an aspect of any
2 econometric model that uses (i) a lagged price variable; and (ii) annual cartel indicator variables”
3 and (2) “As a mathematical rule, whenever a regression model uses a lagged price [*i.e.*, dependent]⁵
4 variable, there will be an upward or downward trend in prices for the length of the cartel indicator
5 variable.” ECF No. 773 at 20. But it is actually the overcharge percentages, not prices, that display
6 this month-to-month trend each year.⁶

7 The problem with the DAPs’ argument is not that the math is wrong, but that it does not
8 address the fundamental disconnect between the mathematically-induced pattern of overcharge
9 percentages and any allegations or evidence of how any cartel operated. There is no evidence of
10 any agreement, for example, to impose percentage price increases that will increase month-to-month
11 for a given year, and then decrease month-to-month the next year. But that is exactly the pattern
12 that Dr. Marx’s model for aluminum capacitors shows for 2002 and 2003, respectively.⁷ And given
13 the choice between a model that fits reality and a model that includes an annual cartel indicator and
14 a lagged dependent variable, Dr. Marx chose the latter.

15 DAPs attempt to justify this choice by claiming that, [REDACTED]
16 [REDACTED] ECF No. 773 at 7.
17 But that is just wrong. The [REDACTED] mentioned by the DAPs are not imposed by the data, but
18 are a direct result of Dr. Marx’s own modeling choices. Dr. Marx chose to use a monthly aggregated
19 index price as the dependent variable in her model. She chose to use a lagged dependent variable.
20 And she also chose to use an annual cartel indicator variable that could change only once per year.

21 In trying to defend Dr. Marx’s artificial results, DAPs also rely on the results from a variation
22 of Dr. Marx’s model that Nichicon’s expert, Dr. Prowse, ran. Dr. Prowse ran Dr. Marx’s exact
23 model but without her lagged dependent variable. According to DAPs, [REDACTED]
24 [REDACTED] ECF No. 773 at 21. But that is

25 ⁵ Because Dr. Marx’s dependent variable is a price index number, her lagged dependent variable is
26 also a price index number. For example, in the regression equation for February 2002, the dependent
27 variable (left-hand-side) is the price index number for February 2002, and the lagged dependent
28 variable (right-hand-side) is the January 2002 price index number.

⁶ ECF No. 652-10, ¶¶ 11-16.

⁷ *Id.* ¶¶ 14-15.

1 meaningless. As Dr. Prowse testified, his “monthly” overcharge percentage is simply the average
2 of Dr. Marx’s annual overcharge percentage, which is the output of this iteration of Dr. Marx’s
3 model. Ex. J at 221:21-222:2. So, of course the value for each month is the same.

4 Finally, DAPs attempt to distinguish *Pharmacy Benefit Managers* and *Comcast* by saying
5 that there is no disconnect between Dr. Marx’s model and the theory of liability she was asked to
6 assume. After all, the DAPs say, [REDACTED]

7 [REDACTED] ECF No. 773 at 21. True, but irrelevant.
8 The DAPs did not ask Dr. Marx to assume a market-wide price-fixing conspiracy in which the
9 monthly percentage overcharge either increased or decreased month-to-month over the course of
10 each year. Indeed, such an instruction would have been disingenuous given the complete lack of
11 any supporting evidence, and this highlights the absurdity of choices she made to build her model.

12 **III. DR. MARX’S “APPLICABILITY ANALYSIS” IS IRRELEVANT.**

13 A fundamental problem with Dr. Marx’s model is that she uses a market-wide index to
14 calculate overcharges allegedly suffered by five separate plaintiffs. But the five DAPs’ purchases
15 collectively amount to only [REDACTED]% of her price index. DAPs attempt to use Dr. Marx’s “applicability
16 analysis” to excuse this inconvenient fact. The “applicability analysis” does not calculate the
17 individual DAPs’ actual overcharges. Rather, that analysis attempts to show that monthly DAP-
18 specific price index numbers from November 2001 to December 2015 were correlated with the
19 monthly market-wide Fisher index numbers for those months.

20 But calculating this correlation between two sets of index numbers over time bears no
21 resemblance to using the DAP-specific index numbers as the dependent variable in regression
22 equations to calculate a series of monthly overcharges, which is exactly what Dr. Marx claims her
23 regression equations are designed to do. Indeed, given that Dr. Marx created DAP-specific price
24 indices, *see* Ex. A, p. 64, ¶ 152, and given that the issue here is the overcharges, if any, suffered by
25 the DAPs, Dr. Marx could have used these DAP-specific indices as the dependent variable in her
26 regression equations. But she inexplicably did not do so. The only logical implication here is one
27 adverse to the DAPs: Dr. Marx had every chance to show overcharges specific to the DAPs by using
28 the DAP-specific Fisher price indices she had created as the dependent variable in her regression

equations for the express purpose of calculating overcharges, but yet she did not report the results of any such calculations. That omission says far more than the results of any applicability analysis.

IV. SECTION III OF DR. MARX’S REPORT SHOULD BE EXCLUDED BECAUSE HER AVX/KEMET TESTIMONY IS NOT SUPPORTED BY THE EVIDENCE AND HER REMAINING TESTIMONY IS OUTSIDE THE SCOPE OF HER EXPERTISE AND ADDS NOTHING TO THE RECORD

A. Plaintiffs agree that Dr. Marx cannot offer opinions or testimony that AVX and KEMET were part of a conspiracy among capacitor manufacturers.

DAPs acknowledge that Dr. Marx will not offer opinion or testimony concerning “whether AVX and KEMET were or were not part of the conspiracy among capacitor manufacturers.” ECF No. 773 at 22. This concession acknowledges that Dr. Marx cannot be used to fill the obvious evidentiary gaps in DAPs’ claims as they relate to AVX and KEMET. It also provides an independent basis for the Court to reject DAPs’ arguments in opposition to summary judgment based on Dr. Marx’s purported comparison of AVX and KEMET’s U.S. prices for tantalum capacitors to all Defendants’ U.S. prices for tantalum capacitors. As explained in Defendants’ summary judgment reply brief, DAPs rely on an analysis by Dr. Marx comparing AVX and KEMET prices to a market basket – 93% of which was composed of AVX and KEMET sales – to argue that AVX and KEMET were part of the alleged cartel. *See* Reply Br. in Support of Certain Defs’ Mot. for Summ. J., ECF No. 872 at 14. Putting aside the uselessness of Dr. Marx’s so-called comparison, DAPs’ concession makes clear that the Court should not rely on Dr. Marx’s analyses and opinions regarding AVX and KEMET.

B. Dr. Marx cannot offer opinions or testimony supporting the existence of a conspiracy among capacitor manufacturers.

In Section III of her report, Dr. Marx [REDACTED]

[REDACTED] Ex. A, p. 18, ¶ 44 (under seal). But this assumption explicitly includes DAPs’ claims that KEMET and AVX were part of the alleged cartel, even though DAPs now concede that Dr. Marx will not offer an opinion regarding KEMET’s or AVX’s participation in the cartel, and Dr. Marx herself conceded that she was not aware of any evidence demonstrating that KEMET or AVX attended the “group” meetings at issue in this case or that they agreed with other Defendants to set prices for capacitors in the United States. For these reasons alone, Dr. Marx should not be

1 permitted to offer testimony or opinion concerning the “reasonableness of the assumption” provided
2 by DAPs’ counsel.

3 DAPs also claim that Dr. Marx’s assessment of the reasonableness of the assumption
4 provided by counsel included a “review and econometric analysis of the record in this case” and
5 that this “is entirely appropriate.” ECF No. 772 at 24. However, the only “analysis” undertaken by
6 Dr. Marx in Section III was reading select documents provided to her by DAPs’ counsel. *See Ex.*
7 *B at 229:4-7* [REDACTED]
8 [REDACTED]. Reading and characterizing the documentary evidence is not properly the subject of expert
9 testimony and instead falls plainly within the responsibility of the jury, as Dr. Marx well knows.
10 *See Anderson News, L.L.C. v. Am. Media, Inc.*, No. 09 Civ. 2227 (PAC), 2015 WL 5003528, at *4
11 (S.D.N.Y. Aug. 20, 2015) (excluding Dr. Marx’s opinions where she merely reviewed and recited
12 information on the face of documents produced during discovery), *aff’d*, 899 F.3d 87 (2d Cir. 2018);
13 *see also In re Processed Egg Prods. Antitrust Litig.*, 81 F. Supp. 3d 412, 421–22 (E.D. Pa. 2015)
14 (“[T]he cases are clear that an economist’s testimony is not admissible where he or she simply reads
15 and interprets evidence of collusion as any juror might, or where an economist infers intent to
16 collude from mere documentary evidence, unrelated to his or her economic expertise.”).

17 As discussed in the Motion, Section III of Dr. Marx’s report can be excluded for the
18 additional reason that it amounts to a legal conclusion cloaked as opinion testimony, which is plainly
19 prohibited, as was made clear by Judge Tigar’s decision in *CRT* to which DAPs cite. *See In re*
20 *Cathode Ray Tube (CRT) Antitrust Litig.*, No. C-07-5944-JST (N.D. Cal. Oct. 25, 2016) (Dkt. No.
21 4980) (the “*CRT Order*”) (“[A]n expert witness cannot give an opinion as to her legal conclusion,
22 i.e., an opinion on an ultimate issue of law”) (citation omitted). After stating this well-recognized
23 rule, Judge Tigar went on to acknowledge that there is a “fine line” between permissible conclusions
24 as to ultimate issues of fact and an impermissible conclusion of law. *CRT Order* at 3. Here, Dr.
25 Marx’s testimony that it is “reasonable” or “plausible” to conclude there was a conspiracy among
26 capacitor manufacturers is tantamount to an opinion that such a conspiracy existed – and that the
27 specific market participants included within the assumption provided by counsel (including AVX
28 and KEMET) were part of the conspiracy. Such testimony, lacking any nexus with Dr. Marx’s

1 economic analysis or findings, and where, instead, her only “analysis” is her review of cherry-picked
 2 documents given to her by counsel, is impermissible. ECF No. 652 at 13 n.14; *JamSports & Entm’t,*
 3 *LLC v. Paradama Prods., Inc.*, No. 02 C 2298, 2005 WL 14917, at *10 (N.D. Ill. Jan. 3, 2005) (An
 4 expert’s “discussion of the question of anticompetitive conduct . . . [based on] his interpretation of
 5 correspondence and other evidence . . . has failed to persuade the Court that this is proper testimony
 6 by an expert in economics. There is nothing in [the expert’s] expertise that suggests that he is any
 7 more competent than the average juror in interpreting these communications or in divining from
 8 them the intent of [the defendants]”).

9 Similarly, DAPs argument that Dr. Marx is “permitted to testify that the ‘climate’ of a
 10 specific market was consistent with a conspiracy” also fails. *U.S. Info. Sys., Inc. v. Int’l Bhd. of*
 11 *Elec. Workers Local Union No. 3, AFL-CIO*, 313 F. Supp. 2d 213, 240 (S.D.N.Y. 2004). Section
 12 III of the Marx Report does not address the “climate” of the capacitors market; instead it
 13 characterizes and quotes documents, without any actual economic analysis or reference to any
 14 economic findings, and then states impermissible legal opinions such as:

- 15 • [REDACTED]
- 16 • [REDACTED]
- 17 • [REDACTED]
- 18 • [REDACTED]

19 Finally, DAPs mistake a valid criticism made by defendants in the DPP class action against
 20 DPPs’ expert, Dr. McClave, as a basis to reject Defendants’ arguments here that Dr. Marx cannot
 21 offer impermissible legal conclusions based on her reading of documents. ECF No. 773 at 22-23.
 22 But Defendants do not argue that Dr. Marx should not have reviewed the evidence or ignored market
 23 realities. Instead, Defendants’ point is that Dr. Marx cannot purport to present that review as
 24 “economic analysis” and report the so-called results of that “analysis” as opinions that amount to
 25 legal conclusions (e.g., whether it is reasonable or plausible to conclude that the specific conspiracy
 26 DAPs’ alleged existed, and whether that conspiracy was effective in elevating prices).

27 CONCLUSION

28 For the foregoing reasons, Dr. Marx’s testimony should be excluded in its entirety.

1 DATED: August 23, 2019

Respectfully submitted,

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Pursuant to Local Rule 5-1(i)(3), the filer attests that concurrence
in the filing of this document has been obtained from each of the above signatories.

CERTIFICATE OF SERVICE

I hereby certify that I caused a true and correct copy of the foregoing Certain Defendants' Reply Brief in Support of Motion to Exclude Testimony of Dr. Leslie M. Marx to be served via CM/ECF on this 23rd day of August 2019.

DATED: August 23, 2019

s/ Jonathan M. Jacobson
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